

# Cloud transformation

# STILLER

## Client Profile

Established in 1954, Stiller is a family-owned logistics provider with over 50 years' experience in the sector, specialising in palletised goods, warehousing, and distribution. Stiller appointed razorblue as their Managed IT service provider in 2017 and have worked together in partnership ever since.

The firm has over 160 employees and resides on 300,000 square feet of warehousing with space for up to 30,000 pallets. They are committed to environmental initiatives to reduce road-miles and Co2 emissions through use of the latest logistical planning and equipment technologies.

## Challenge

Stiller had multiple on-premise servers that were reaching end of life and running legacy applications. The investment required to upgrade and maintain such hardware can be costly and poses risk of data loss.

Over the years, the business has grown their online offering, including tracking of stock and deliveries. They needed a reliable platform that offered scalability and could cope with large data sets as well as disaster recovery and backup capabilities.

“Having worked with razorblue for the past two years we are pleased to extend our partnership across more of their services. Moving to the cloud has alleviated many of our business challenges, enabling us to consistently deliver outstanding service to our customers. I was very impressed with the professionalism of razorblue’s engineers and their proactive approach to the project”

## Solution

Following an initial investigation to determine the requirements, razorblue proposed a future-proofed cloud platform solution. The migration sees Stiller’s data located within razorblue’s UK datacentres, eliminating the requirement for upfront expenditure whilst providing 24/7 support.

razorblue’s private cloud has provided a scalable and reliable environment to host Stiller’s business applications, removing any prior concerns about complex backups, disaster recovery solutions, or power issues.