

Case Study

A global business

brought closer together by
improved infrastructure...

The Challenge:

Stage One have their own in-house IT team but their time was heavily taken up with business-specific application development, which meant there was less resource available for ensuring that their infrastructure could cope with the rapid expansion of the company, and that they could manage their complex security requirements. International communication was becoming expensive, and large files needed to be transferred between Stage One, its customers and suppliers. The internet connection was relatively poor, which limited the company's efficiency.

Client Profile:

Stage One create staging, scenery and live effects for film, theatre and events all over the world. The business is based in North Yorkshire and has global bases including London, Australia and Qatar. Working on high profile projects Stage One are heavily reliant upon their IT systems. Working on projects of this scale also means that Stage One have stringent security and business continuity requirements.

- 100 users
- International business
- 5 sites worldwide



The Solution:

razorblue reviewed Stage One's requirements and a tailored plan was put together to resolve their issues and ensure the network could cope with the growth and change that the company enjoys. Email and other key services were migrated to razorblue's Cloud environment, resolving issues on mobile devices and bringing together the sharing, collaboration and backup functionality. Higher speed connectivity, consisting of a 100mb leased line, was established to ensure that the business' systems could operate without limitations, and to assist with the use of cloud services, whilst an HP SAN and VMware ESX cluster was installed to house Stage One's on-premises virtual servers.

The Result:

By implementing Skype for Business to replace their legacy telephone system, Stage One improved communication throughout the business and with its remote workers. SfB allows for file sharing, video conferencing and phone calls all to take place from anywhere. razorblue provide their Proactive IT Support service, meaning Stage One enjoy a guaranteed response time of a maximum of four hours in the event of an issue.

"The wide range of services and expertise that razorblue have provided over the last few years has given us the confidence to place our IT infrastructure into their hands."


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