



razorblue

IT Solutions for Business

Case Study

The complete IT infrastructure solution to drive business forward...

The Challenge:

Furlong Flooring is this country's biggest carpet manufacturer, with a turnover in excess of £100m and more than 400 employees working for nine companies across five sites in the UK and Ireland. Each site used a different network. There was no connection or data sharing, and one IT engineer looked after everything. The business wanted a shared network and the capacity to service a growing business, but it had been unable to find an off-the-shelf replacement to meet its needs.

Client Profile:

Furlong are a professional flooring supplier with over 30 years of experience within the industry. They work with flooring businesses all over the country to sell to customers a full range of flooring for every room in the house. They have UK wide distribution centres and in-house delivery fleet and operate from Dartford, Stonehouse, Preston and Bangor.

- UK's largest carpet manufacturer
- Five sites
- 400 employees

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furlong flooring



The Solution:

razorblue provided an MPLS WAN connecting all sites in the UK and Southern Ireland with 100MB leased lines. We deliver Managed IT to support all desktop users, as well as the infrastructure, across the group. We introduced a cloud platform to centralise to our data centres all of Furlong Flooring's servers and local site infrastructure. We also provide a Managed Development service to look after and develop its business critical Enterprise Resource Planning applications. There is now a Hosted Communicator VoIP system across all sites and we installed a Ruckus Wireless system in their warehouses.

The Result:

Furlong Flooring now has a reliable, fit-for-purpose and secure IT infrastructure. It facilitates joined up working and thinking because each company in the group can access each other's systems. By providing an outsourced development function, razorblue can ensure that the business is also able to take advantage of cutting edge development techniques and processes.

"After a wide search to find someone who could handle all of our growing IT requirements, razorblue was the clear choice based on performance, reliability and the amount of IT related products it could provide, along with its professional approach. We had a very fragile network and infrastructure which had not been invested in for some years. Now we have a state-of-the-art IT network and infrastructure which is clearly driving our business forward."

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